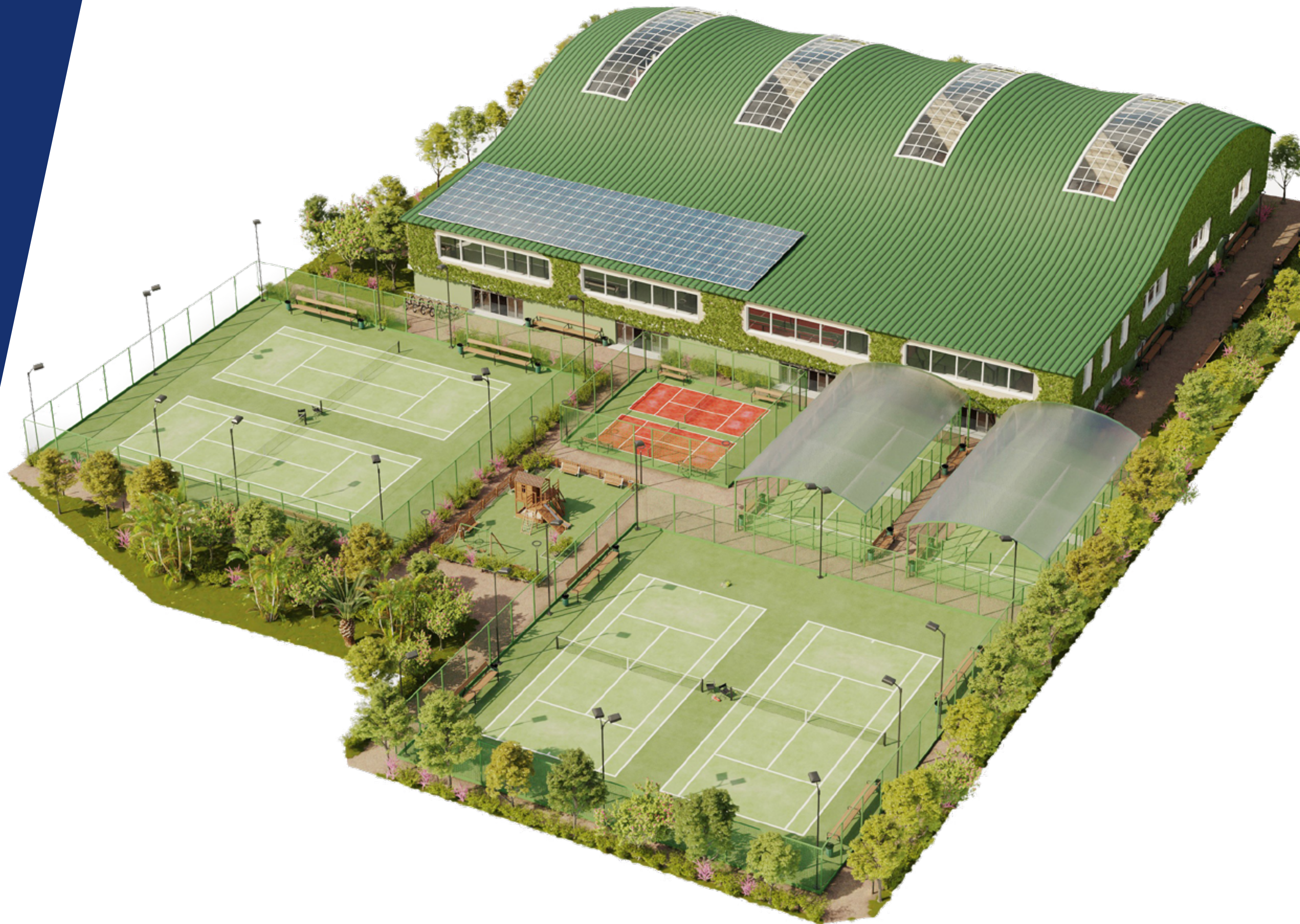


DELIVERING COMMUNITY TENNIS FACILITIES IN PARTNERSHIP WITH THE LTA



TENNIS
FOR BRITAIN





HOW WILL YOU SHINE ABOVE THE OTHERS TO WIN AN ALLOCATION IN THE LOCAL PLAN

- The LTA has the offer to make the difference.
- Stand out from the crowd and work with the LTA.
- The LTA will help you deliver a fabulous, sustainable community tennis, fitness, sports and wellbeing centre.
- Help you deliver your local plan sport and community requirements.



OVERVIEW

- Deliver your sports and community requirements in partnership with the LTA.
- LTA funding support.
- LTA managed operators to run facilities.
- Positive message to planning authorities and local communities.
- Add value to your scheme.





OPPORTUNITY

- The LTAs vision is ‘tennis opened up’ and our mission is to make tennis more relevant, accessible, welcoming and enjoyable.
- Investment in new facilities, particularly indoor tennis and floodlit courts, is one of our core strategies.
- We are looking to partner developers and land promoters to deliver tennis, health and wellness centres for your new communities with a scalable offer depending on the location and proposed number of dwellings.

WHY TENNIS AND THE LTA?

20% OF THE UK

SAY THEY WOULD GET INVOLVED IF TENNIS WAS IN THEIR COMMUNITY

4 MILLION ADULTS

PLAY TENNIS EACH YEAR IN ENGLAND

600k

CHILDREN PLAY EVERY WEEK

LTA RECOMMENDED VENUE OPERATORS

WHO RUN PROGRAMMES AND CREATE OPPORTUNITIES FOR SCHOOL AND COMMUNITY USE

CAPITAL FUNDING

AVAILABLE IN THE FORM OF INTEREST FREE LOANS TO DELIVER PROJECTS

NATIONALLY & INTERNATIONALLY

RECOGNISED CREDIBLE PARTNER

OPTION 1

4 Indoor Courts

2 Mini Courts

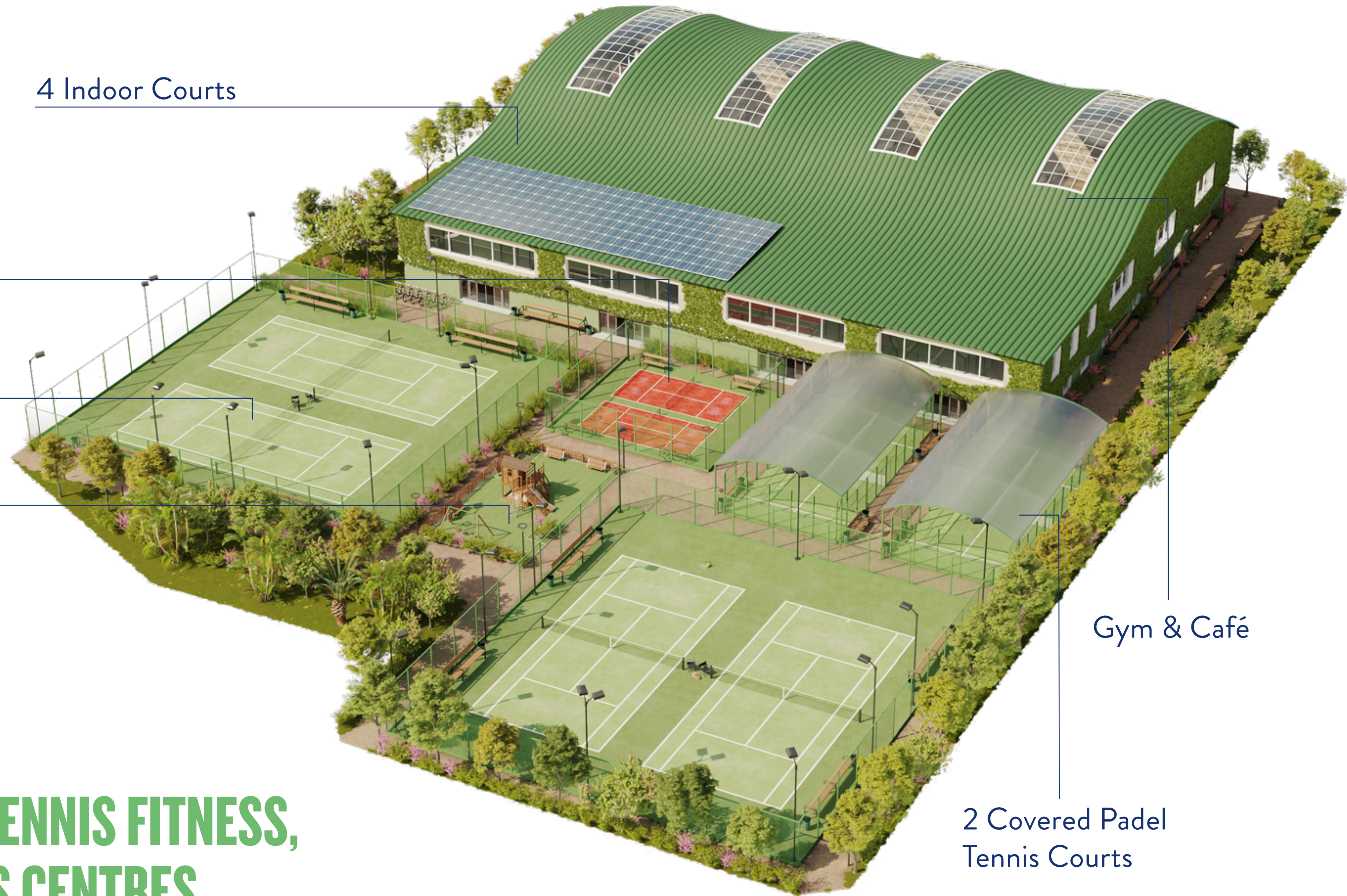
4 Outdoor Floodlit Courts

Kids Play Area

Gym & Café

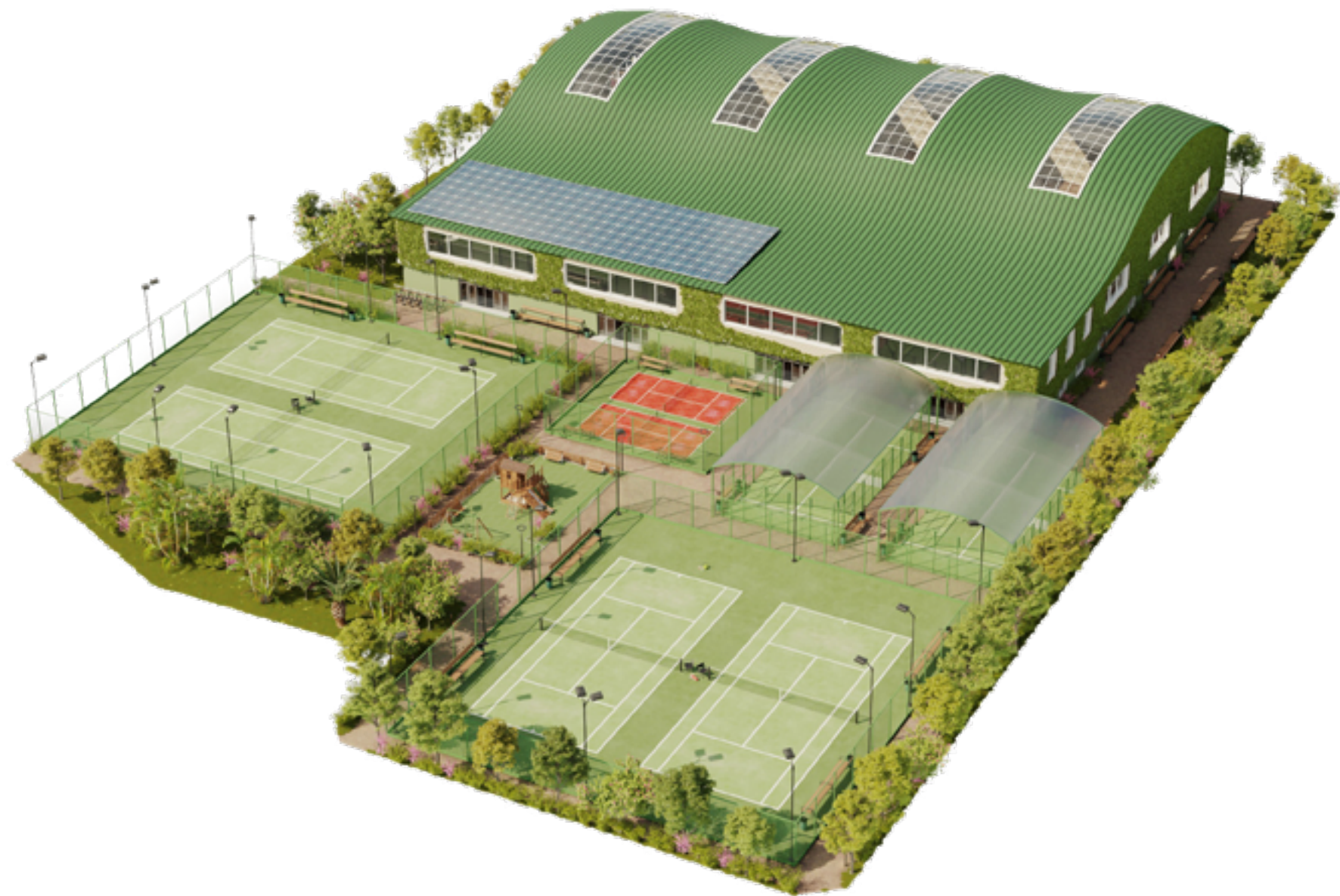
2 Covered Padel
Tennis Courts

**COMMUNITY INDOOR TENNIS FITNESS,
HEALTH AND WELLNESS CENTRES**



OPTION 1

- 96 strategic locations identified
- Opportunity to flex project scope dependent on local need
- Guide build cost is £5m with a 1 ha land requirement (excluding VAT, parking and access roads which could be shared with other services).



INDOOR FEATURES

- 4 indoor tennis courts
- Large gym (260m²), studio and spin studio
- Café Bar
- 100 parking spaces
- Changing and toilets
- 1 ha

OPTION 2

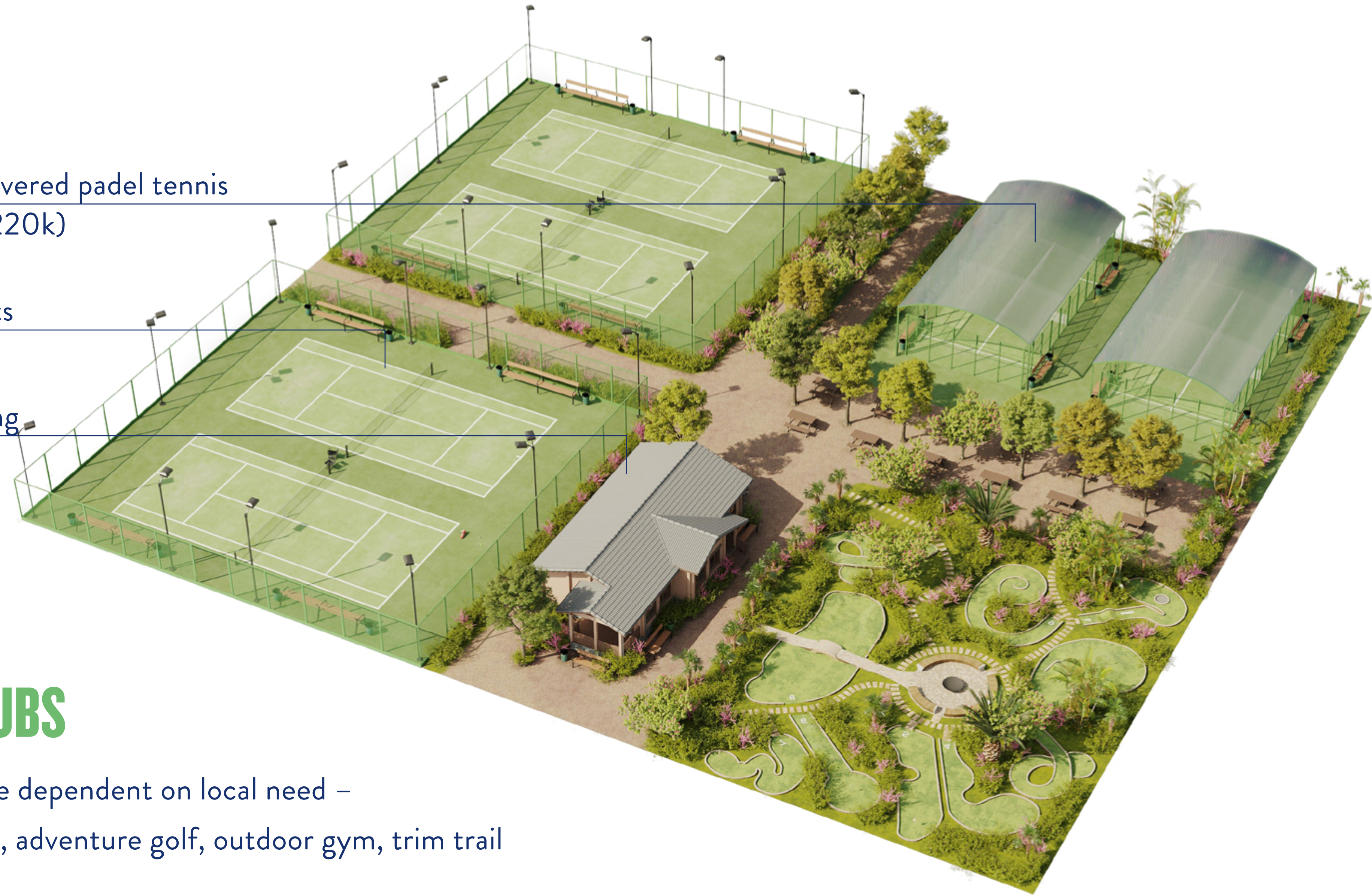
Covered padel tennis
(£220k)

4 floodlit outdoor tennis courts
(£220k)

Café / studio building
(£350k)

COMMUNITY TENNIS, HEALTH AND SOCIAL HUBS

- Opportunity to flex project scope dependent on local need – could include small sided football, adventure golf, outdoor gym, trim trail
- Land requirement for the full model is 0.6 ha
- Flexibility of location.



OPERATION, COMMUNITY ACCESS & FOOTFALL

- The LTA will work in partnership with the site owner to tender and appoint an operational partner with a track record of operating indoor / community tennis and ability to deliver the business plan.
- The objective of the venue is to provide affordable, accessible tennis (indoor and outdoor) for all members of the community.
- Tennis and padel tennis court hire will operate on a pay and play basis. The operational model is based on a membership for the gym offer.



ESTIMATED ANNUAL FOOTFALL

INDOOR CENTRE

131,500

OUTDOOR CENTRE

60,500

OUTLINE HEADS OF TERMS

- Project cost and funding split agreed by the LTA and partner. LTA funding in form of interest free loan.
- Developer leads design development and planning submission with support from the LTA.
- Developer to be responsible for appointing contractors and the construction of the facility to an agreed specification.
- The LTA will enter into an agreement with a high quality operating partner to manage the facility.
- The Developer will grant LTA Operations Ltd a new 35 year Full Repairing and Insuring lease. The rent will be a peppercorn until such time as the loan has been repaid to the LTA from the “rents” received from the operator. Once the loan is repaid the LTA would pay a turnover based rent to the Freeholder/Developer until the expiry of the lease.



INDOOR STRATEGIC LOCATIONS

EAST/CENTRAL

- Banbury
- Chelmsford
- East Bedfordshire
- East Norwich
- Hemel Hempstead
- Kings Lynn
- Luton/Dunstable
- South Milton Keynes (North Buckinghamshire)
- Waveney (Lowestoft/Yarmouth)
- West Cambridge
- Witney (Oxfordshire)

MIDLANDS

- Amber Valley (Derbyshire)
- Bassetlaw (Nottinghamshire)
- Burton (East Staffordshire)
- Cannock Chase
- East Birmingham (Saltley, Small Heath and Stretchford)
- Grimsby
- Hereford
- Kidderminster
- Leicester City
- Lichfield
- Mansfield
- Newcastle under Lyme/Stoke
- North West Leicestershire
- Nuneaton & Bedworth
- Rugby
- South West Birmingham (Smethwick, Blackheath and Halesowen)
- Warwick
- Wellingborough

SOUTH WEST

- Cheltenham
- Devizes (Wiltshire)
- Fareham
- Isle of Wight
- North Somerset (Weston-Super-Mare/South Bristol)
- Redruth (Cornwall)
- Salisbury
- Yeovil

NORTH

- Ashton-Under-Lyne (East Manchester)
- Blackburn/Burnley
- Blackpool/Fylde
- Bradford
- Calderdale/Halifax
- Carlisle
- Cheshire East/Staffordshire Moorlands
- Cheshire West
- Chester-Le-Street (County Durham)
- Darlington
- Hartlepool
- Lancaster
- Newcastle
- North Central Sheffield
- Rochdale (North East Manchester)
- Sefton (Lancashire)
- South Yorkshire (Barnsley/Doncaster/Rotherham)
- Wakefield (Wakefield/Castleford/Pontefract)
- West Cumbria
- Wigan

SOUTH EAST

- Ashford
- Brighton & Hove
- Hastings
- Haywards Heath
- Horsham
- London Borough of Barking & Dagenham
- London Borough of Greenwich
- London Borough of Harrow
- London Borough of Lambeth
- London Borough of Lewisham
- London Borough of Newham
- London Borough of Tower Hamlets
- Margate/Thanet
- Reigate & Banstead
- South West Greater London (Richmond)

SCOTLAND

- Aberdeen
- Aberdeenshire
- Dumfries and Galloway
- Dundee
- Edinburgh
- Fife
- Glasgow
- Highland
- Inverclyde
- Moray
- North Lanarkshire
- Scottish Borders

WALES

- Aberdare
- Bangor
- Blackwood
- Bridgend
- Brynmawr
- Buckley
- Caerphilly
- Cwmbran
- Llanelli
- Neyland
- Prestatyn
- Tonypandy